Thailand

Company Focus

DBS Group Research . Equity

25 May 2006

BUY Bt14.80 SET: 714.10

Price Target: 1-year Bt27.10 Reason for Report: Company update Potential Catalysts: (i) Rising cement price, (ii) potential to win court dispute over DRP, and (iii) may refinance and exit rehabilitation plan by 2007.

ANALYST

Vichitr Kuladejkhuna, CFA · 66 (0) 2657 7826 vichitrk@th.dbsvickers.com

FORECASTS AND VALUATION

FY Dec (Btm)	2004A	2005A	2006F	2007F
Turnover	20,843	21,403	22,888	23,183
EBITDA	5,612	3,512	3,916	5,748
Norm. Net Profit	2,960	1,279	1,453	2,448
Net Profit	4,103	1,522	2,395	3,650
Norm. EPS (Bt)	3.67	1.58	1.80	3.03
EPS (Bt)	5.08	1.88	2.97	4.52
Norm. Eps Growth (%)	(34.0)	(56.8)	13.5	68.5
PE (x)	2.9	7.9	5.0	3.3
Norm. PE (x)	4.0	9.3	8.2	4.9
P/Cashflow	(6.4)	3.2	5.5	6.8
EV/EBITDA (x)	7.6	11.6	8.7	5.4
Dps (Bt)	-	-	-	1.00
Div Yield (%)	-	-	-	6.8
Net Gearing (%)	87.6	80.4	61.1	49.7
ROE (%)	14.3	4.3	6.6	9.8
ROA (%)	5.7	2.1	3.6	5.8
Book Value (Bt)	43.49	44.45	45.20	47.49
P/Book Value (x)	0.3	0.3	0.3	0.3

SHARE PRICE CHART



Earnings Rev: None

Consenus EPS: FY06: Bt1.64; FY07:Bt1.95 **Variance vs Cons:** FY06: +81.4%; +131.7%

Sector: Construction Materials

Bloomberg/Reuters Code: TPIPL BT / TPIP.BK **Principal Business**: Thailand's third largest cement

Refer to important disclosures at the end of this report

producer and largest LDPE producer. www.dbsvickers.com

Sell-down unjustified

TPI Polene

- TPIPL's share price fell 13.5% yesterday and 25.3% from a week ago. We are unaware of any significant changes to fundamentals that caused this sharp drop, but there are rumors that the shares were sold by TPI's creditors.
- ➤ We believe the major fundamental concern for TPIPL is rising energy costs, which could squeeze margins further. In our view, the recent drop in TPIPL's share price was not fundamentally driven.
- ➤ Although we believe the sell-down is unjustified, current negative sentiment toward the broad SET market could continue to affect TPIPL negatively. We are maintaining our Buy recommendation and target price of Bt27.10 (DCF, WACC: 12%), and cautiously recommend accumulating on weakness.

Sell-down by TPI's creditors? 249m TPIPL shares or 30.8% of total shares outstanding that were previously owned by TPI, were transferred to creditors of TPI in Oct 05 as repayment of TPI's US\$250m debts. This implied a selling price of Bt41.18/share. TPI's creditors exercised their right to acquire TPIPL shares after the bids arranged by TPI's plan administrators attracted the best offer price of just Bt17/share.

Higher cement selling price should help to improve margin. TPIPL's gross margin dropped to 21% in 4Q05, but improved to 24% in 1Q06 as average selling price edged up. Despite sharp rise in energy costs in 2005, cement producers did not pass on higher costs to buyers. However, most producers indicated that they would gradually raise selling prices in 2006. We expect stable or improved margins in 2Q06, but earnings could be lower on seasonally slower cement demand. We expect the outlook to improve in 2H06.

Downside risks: (i) Persistently high energy costs could erode our current margin assumptions; (ii) Dispute between TPIPL founder and the SET could affect sentiment on TPIPL and a distraction for management; and (iii) TPIPL may not pay dividends until it exits rehabilitation plan.

Upside: If TPIPL wins the court dispute relating to its DRP (Debt Repurchase Program), it could benefit from Bt2.56bn extraordinary gain (not included in our current projections). We expect the dispute to be settled within the next few months.

Maintain Buy. At Bt14.80, TPIPL is trading at 2006 normalized PE of 8.2x, EV/EBITDA of 8.8x, and P/BV of 0.3x. Excluding asset revaluation surplus, P/BV should increase to 1.1x, which is still significantly lower than SCC and SCCC's 3.3x and 3.0x, respectively.





Company Focus TPI Polene

ANALYST CERTIFICATION

The research analyst primarily responsible for the content of this research report, in part or in whole certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst also certifies that no part of his/her compensation was, is, or will be, directly, related to specific recommendations or views expressed in this report.

This document is published by DBS Vickers Securities (Thailand) Co., Ltd. ("DBSVT"), a direct wholly-owned subsidiary of DBS Vickers Securities Holding Pte Ltd. The research is based on information obtained from sources believed to be reliable, but we do not make any representation or warranty as to its accuracy, completeness or correctness. Opinions expressed are subject to change without notice. This document is prepared for general circulation. Any recommendation contained in this document does not have regard to the specific investment objectives, financial situation and the particular needs of any specific addressee. This document is for the information of addressees only and is not to be taken in substitution for the exercise of judgement by addressees, who should obtain separate legal or financial advice. DBSVT accepts no liability whatsoever for any direct or consequential loss arising from any use of this document or further communication given in relation to this document. This document is not to be construed as an offer or a solicitation of an offer to buy or sell any securities. DBS Vickers Securities Holdings Pte Ltd is a wholly-owned subsidiary of DBS Bank Ltd. DBS Bank Ltd along with its affiliates and/or persons associated with any of them may from time to time have interests in the securities mentioned in this document. DBSVT, DBS Vickers Securities (Singapore) Pte Ltd ("DBSVS"). DBS Bank Ltd and their associates, their directors, and/or employees may have positions in, and may effect transactions in securities mentioned herein and may also perform or seek to perform broking, investment banking and other banking services for these companies. DBSVT, DBSVS, DBS Bank Ltd and/or other affiliates of DBS Vickers Securities (USA) Inc ("DBSVUSA"), a U.S.-registered broker-dealer, may beneficially own a total of 1% or more of any class of common equity securities of the subject company mentioned in this document. DBSVT, DBSVS, DBS Bank Ltd and/or other affiliates of DBSVUSA may, within the past 12 months, have received compensation and/or within the next 3 months seek to obtain compensation for investment banking services from the subject company. DBSVUSA does not have its own investment banking or research department, nor has it participated in any investment banking transaction as a manager or co-manager in the past twelve months. Any US persons wishing to obtain further information, including any clarification on disclosures in this disclaimer, or to effect a transaction in any security discussed in this document should contact DBSVUSA exclusively. DBS Vickers Securities (UK) Ltd is an authorised person in the meaning of the Financial Services and Markets Act and is regulated by The Financial Services Authority. Research distributed in the UK is intended only for institutional clients.